

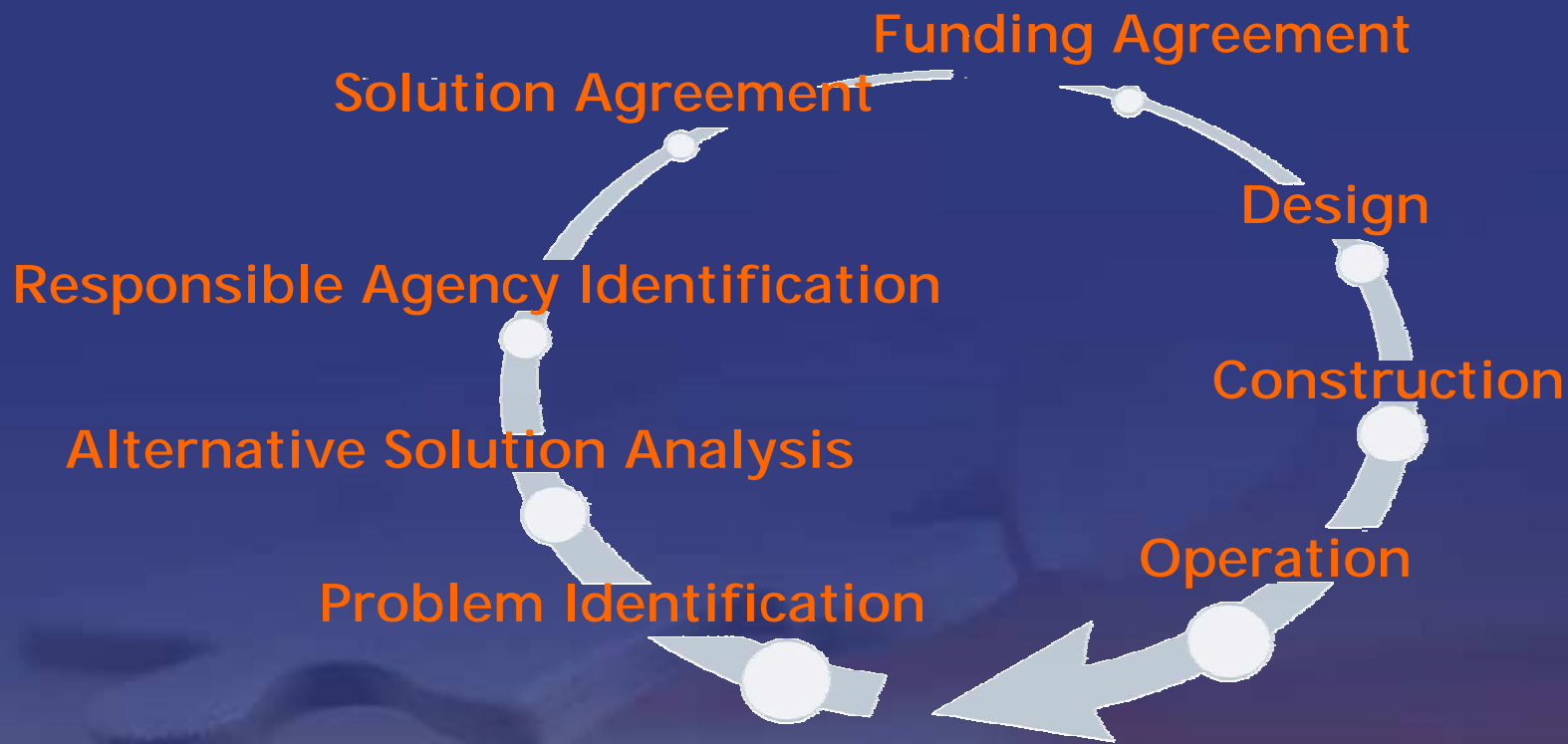
A close-up photograph of a hand placing a metal puzzle piece into a larger assembly. The puzzle piece is silver and has a complex, interlocking shape. The hand is positioned on the right side of the frame, with the thumb and index finger visible. The background is a blurred blue and white surface.

# Implementation

*Completing the Loop of Innovation*

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# Problem Solution Process



# Circle Of Response



# My Own Education

- Civil Engineering Undergraduate
- 37 years of traffic engineering OJT
- Progressive Management of People
  - “The Customer Comes Second”
  - “Working with Emotional Intelligence”
  - “First, Break All The Rules”

# Engineering Education

- Focused on technical skills
- Undergraduate curriculum provides for few electives in social sciences
- Does not focus on skills such as:
  - Personal Competencies
  - Social Competencies
  - Communication
  - Conflict Resolution

# Emotional Intelligence (EI)

## Personal Competence

### – Self-Awareness

- Emotional Awareness
- Accurate Self-Assessment
- Self Confidence

### – Self-Regulation

- Self-Control
- Trustworthiness & Conscientiousness
- Innovation & Adaptability

### – Motivation

- Achievement Drive
- Commitment
- Initiative & Optimism

## Social Competence

### – Empathy

- Understanding Others
- Developing Others
- Service Orientation
- Leveraging Diversity
- Political Awareness

### – Social Skills

- Influence
- Communication
- Conflict Management
- Leadership
- Change Catalyst
- Building Bonds
- Collaboration & Cooperation
- Team Capabilities



# Role Of "EI" Critical Skills

## KEY

- SF •Success Factors
  - Cognitive or Technical Competence
- IQ •Intellect
- Ex •Expertise
- EC •Emotional Competence

$$SF = 1/3(IQ+Ex)+2/3(EC)$$

**67% or 2:1**

# Problem Solution Process





# Circle Of Response



# What's The Point?

- Critical skills are twice as important to individual success
- Implementation of solutions relies on Critical Skills
- Training in Critical Skills is CRITICAL
- It's not an overnight solution...  
...so let's get rolling!

A close-up photograph of a hand placing a metal puzzle piece into a larger assembly. The puzzle piece is being held by the thumb and index finger, and its teeth are fitting into the corresponding hole of another piece. The background is a blurred blue and orange gradient.

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